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## **Key Criteria**

- For customers with less than perfect credit
- For customers with complex income types
- For customers who are self-employed

## **REAL LIFE PRODUCT CRITERIA**

Criteria	Real Life O	Real Life 1	Real Life 2	Real Life 3
Unsecured Arrears	O in 36 months	:	ayments in last 6 months allowed on each unsec rrears ignored if the current balance is under £5	-
Secured Arrears (missed payments)	0 in 36 months	0 in 24 months	1 in 24 months, 0 in last 12 months.	2 in 24 months, O in last 12 months.
CCJ Number	0 in 36 months	O in 36 months	1 in 36 months (0 in 6 months) Ignore CCJ <£300	3 in 36 months (O in 6 months) Ignore CCJ < £300
Defaults	0 in 36 months	O in 36 months	1 in 36 months (0 in 6 months)	4 in 36 months (0 in 6 months)
Bankruptcy (clean profile since discharge)	None	Discharged 72 months	Discharged 72 months	Discharged 36 months + (clean 36 months)
IVA (or Trust Deed in Scotland) (clean profile since discharge)	None	Discharged 72 months	Discharged 72 months	Discharged 36 months + (clean 36 months)
Repossession	None	None	None	6 years
Debt Management Plan	None	None	Acceptable (negotiated payment)	Acceptable (negotiated payment)
Max LTV	90%	90%	85%	80%
Payday loans	0 in 36 months	Payday loans must be satisfied 12 months prior to application. No defaulted payday loans in 12 months.	Current/recent	loans considered

#### **Notes**

- Credit score will not be used to determine product rate, with the exception of 90% LTV where a minimum credit score
  of 200 is required for RLO and RL1.
- O Unsecured arrears Maximum 2 missed payments in the last 6 months allowed on each unsecured credit agreement.
- Unsecured arrears ignored if the current balance is under £500.
- RLO only Unsecured arrears assessed on worst status basis.
- Secured arrears will be assessed on missed payments.
- No missed payments in last 12 months on secured loans.
- No CCJs or defaults in last 6 months.
- Utility and Communications defaults are not considered adverse credit.
- 90% is maximum LTV, inclusive of any fees added to the loan.

# **REAL LIFE CORE RANGE - LIMITED EDITION**

Real Life O	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
2 Very Fixed	<b>75</b> %	5.24%	£1,495	7%	Remortgage only	v11.25.1	App fee £0, TT fee £30, Standard valuation £0	£500 cashback
2 Year Fixed	80%	5.39%	£1,495	7%	Remortgage only	v11.25.1	App fee £0, TT fee £30, Standard valuation £0	£500 cashback
F Voor Fired	75%	5.19%	£1,495	7%	Remortgage only	v11.25.1	App fee £0, TT fee £30, Standard valuation £0	£500 cashback
5 Year Fixed	80%	5.39%	£1,495	7%	Remortgage only	v11.25.1	App fee £0, TT fee £30, Standard valuation £0	£500 cashback

Real Life 1	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
2 Very Fixed	<b>75</b> %	5.34%	£1,495	7%	Remortgage only	v11.25.1	App fee £0, TT fee £30, Standard valuation £0	£500 cashback
2 Year Fixed	80%	5.54%	£1,495	7%	Remortgage only	v11.25.1	App fee £0, TT fee £30, Standard valuation £0	£500 cashback
5 Year Fixed	75%	5.34%	£1,495	7%	Remortgage only	v11.25.1	App fee £0, TT fee £30, Standard valuation £0	£500 cashback
5 fear Fixed	80%	5.44%	£1,495	7%	Remortgage only	v11.25.1	App fee £0, TT fee £30, Standard valuation £0	£500 cashback

Real Life O	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
		5.29%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Standard valuation £0	None
	<b>75</b> %	5.64%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		5.79%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
		5.44%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Valuation variable	None
	80%	5.79%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
2 Year Fixed		5.94%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
		5.64%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Valuation variable	None
	85%	5.99%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.14%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
	90%	6.19%	£1,495	7%	Purchase & Remortgage	v10.25.2	App fee £150, TT £30, Valuation variable	Minimum Ioan £120,000
	90%	6.54%	£O	7%	Purchase & Remortgage	v10.25.2	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £120,000

Real Life O	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
		5.24%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Standard valuation £0	None
	75%	5.39%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		5.44%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
		5.29%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Valuation variable	None
	80%	5.44%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
5 Year Fixed		5.49%	£0	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
		5.34%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Valuation variable	None
	85%	5.49%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		5.54%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
	90%	5.81%	£1,495	7%	Purchase & Remortgage	v10.25.2	App fee £150, TT £30, Valuation variable	Minimum Ioan £120,000
	90%	5.91%	£0	7%	Purchase & Remortgage	v10.25.2	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £120,000

Real Life 1	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
		5.34%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Standard valuation £0	None
	70%	5.69%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		5.84%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
		5.39%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Standard valuation £0	None
	<b>75</b> %	5.74%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		5.89%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
2 Year Fixed		5.59%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Valuation variable	None
2 Tear Fixeu	80%	5.94%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.09%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
		5.74%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Valuation variable	None
	85%	6.09%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.24%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
	90%	6.34%	£1,495	7%	Purchase & Remortgage	v10.25.2	App fee £150, TT £30, Valuation variable	Minimum Ioan £120,000
	90%	6.69%	£O	7%	Purchase & Remortgage	v10.25.2	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £120,000

Real Life 1	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
		5.29%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Standard valuation £0	None
	70%	5.44%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		5.49%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
		5.39%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Standard valuation £0	None
	75%	5.54%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		5.59%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
5 Year Fixed		5.49%	£1,495	7%	Purchase & Remortgage	v9.25.1	App fee £150, TT £30, Valuation variable	None
3 real Fixed	80%	5.64%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		5.69%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
		5.64%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	None
	85%	5.79%	£995	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		5.84%	£O	7%	Purchase & Remortgage	v9.25.1	App fee £0, TT £0, Standard valuation £0	None
	90%	6.04%	£1,495	7%	Purchase & Remortgage	v10.25.2	App fee £150, TT £30, Valuation variable	Minimum Ioan £120,000
	90%	6.14%	£O	7%	Purchase & Remortgage	v10.25.2	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £120,000

Real Life 2	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
		5.72%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	None
	70%	6.07%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.22%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
		5.81%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	None
	<b>75</b> %	6.16%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
2 Year Fixed		6.31%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
2 lear Fixeu		6.04%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	None
	80%	6.39%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.54%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
		6.29%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	None
	85%	6.64%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.79%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None

Real Life 2	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
		5.59%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	None
	70%	5.74%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		5.79%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
		5.69%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	None
	75%	5.84%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
5 Year Fixed		5.89%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
3 Teal Fixeu		5.84%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	None
	80%	5.99%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.04%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
		6.09%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	None
	85%	6.24%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.29%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None

Real Life 3	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
		6.14%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	None
	70%	6.49%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.64%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
		6.19%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	None
2 Year Fixed	<b>75</b> %	6.54%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.69%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
		6.49%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	None
	80%	6.84%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.99%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
		5.99%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	None
	70%	6.14%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.19%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
		6.09%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	None
5 Year Fixed	75%	6.24%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.29%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None
		6.34%	£1,495	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	None
	80%	6.49%	£995	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	£500 cashback (purchase or remortgage)
		6.54%	£O	7%	Purchase & Remortgage	v6.25.3	App fee £0, TT £0, Standard valuation £0	None

# **REAL LIFE SHARED OWNERSHIP**

Real Life 1	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
2 Veer Fixed	750/	6.59%	£499	7%	Purchase only	v6.25.3	App fee £150, TT £30, Standard valuation £0	Property must have EPC rating A-C
2 Year Fixed	<b>75</b> %	6.84%	£O	7%	Purchase only	v6.25.3	App fee £0, TT £0, Standard valuation £0	Property must have EPC rating A-C
5 Year Fixed	<b>75</b> %	6.29%	£499	7%	Purchase only	v6.25.3	App fee £150, TT £30, Standard valuation £0	Property must have EPC rating A-C
5 tear Fixed	75%	6.44%	£O	7%	Purchase only	v6.25.3	App fee £0, TT £0, Standard valuation £0	Property must have EPC rating A-C

O Please see Key Criteria on page 15 and 16.

<sup>•</sup> For full criteria, please refer to our Residential Criteria Guide.

Full Shared Ownership FAQs available on our website.

Capital and interest only.

# **REAL LIFE LARGE LOANS AND INTEREST ONLY**

Real Life O	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
	<b>75</b> %	5.64%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum loan £500,000, available on capital & interest, part & part or interest only.
		5.54%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum loan £500,000, available on capital & interest, part & part or interest only.
2 Year Fixed	80%	5.84%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £500,000, available on capital & interest or part & part.
2 Year Fixed		5.74%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum Ioan £500,000, available on capital & interest or part & part.
	85%	6.19%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £500,000, available on capital & interest or part & part.
	05/0	6.09%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum Ioan £500,000, available on capital & interest or part & part.
	<b>7</b> E0/	5.39%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum loan £500,000, available on capital & interest, part & part or interest only.
	75%	5.29%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum Ioan £500,000, available on capital & interest, part & part or interest only.
5 Year Fixed	80%	5.59%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £500,000, available on capital & interest or part & part.
3 leaf Fixeu		5.49%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum Ioan £500,000, available on capital & interest or part & part.
	85%	5.89%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £500,000, available on capital & interest or part & part.
		5.79%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum Ioan £500,000, available on capital & interest or part & part.

O Please see Key Criteria on page 15 and 16.

o For maximum loan and LTV criteria please see page 15.

<sup>•</sup> For full criteria, please refer to our Residential Criteria Guide.

# **REAL LIFE LARGE LOANS AND INTEREST ONLY**

Real Life 1	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version	Fees	Incentives/Notes
	750/	5.74%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum loan £500,000, available on capital & interest, part & part or interest only.
	<b>75</b> %	5.64%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum Ioan £500,000, available on capital & interest, part & part or interest only.
2 Year Fixed	80%	5.89%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £500,000, available on capital & interest or part & part.
2 fear Fixed		5.79%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum Ioan £500,000, available on capital & interest or part & part.
	85%	6.24%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £500,000, available on capital & interest or part & part.
	03/8	6.14%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum loan £500,000, available on capital & interest or part & part.
	750/	5.59%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum loan £500,000, available on capital & interest, part & part or interest only.
	75%	5.49%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum Ioan £500,000, available on capital & interest, part & part or interest only.
5 Year Fixed	80%	5.69%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £500,000, available on capital & interest or part & part.
3 lear Fixeu		5.59%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum Ioan £500,000, available on capital & interest or part & part.
	85%	5.94%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Standard valuation £0	Minimum Ioan £500,000, available on capital & interest or part & part.
		5.84%	£2,995	7%	Purchase & Remortgage	v6.25.3	App fee £150, TT £30, Valuation variable	Minimum Ioan £500,000, available on capital & interest or part & part.

O Please see Key Criteria on page 15 and 16.

o For maximum loan and LTV criteria please see page 15.

<sup>•</sup> For full criteria, please refer to our Residential Criteria Guide.

## **KEY CRITERIA**

#### **Fees**

	Purchase & Remortgage
Completion Fee	£0-£2995
Application Fee	£0 - £150
Standard Legal Fees	Variable
Telegraphic Transfer Fee	£0 - £30
Valuation Fee	Variable (not applicable dependent on product)

Please refer to the Residential Fees and Tariff of Charges for valuation fee scale information and for other fees and charges that may apply

## **Early Repayment Charges**

	Year 1	Year 2	Year 3	Year 4	Year 5
2 year products	3%	2%	-	-	-
5 year products	5%	4%	3%	2%	1%

## **Maximum Loan and LTV Limits**

RL Product Range				Shared Ownership		Interest Only		Part & Part		
RL 0	RL 1	RL 2	RL 3	RL 0	RL 1	RL O	RL 1	RL O	RL 1	
Maximum LTV										
-	-	-	-	75%	75%	-	-	-	-	
90%	90%	85%	80%	-	-	75%	75%	85%	85%	
80%	80%	80%	80%	-	-	75%	75%	80%	80%	
80%	80%	75%	75%	-	-	75%	75%	80%	80%	
75%	75%	-	-	-	-	75%	75%	75%	75%	
	- 90% 80% 80%	90% 90% 80% 80% 80%	90% 90% 85% 80% 80% 80% 75%	RLO RL1 RL2 RL3  90% 90% 85% 80% 80% 80% 80% 75% 75%	PRE Product Range Own RL 0 RL 1 RL 2 RL 3 RL 0  Maxim  75%  90% 90% 85% 80% -  80% 80% 80% 80% -  80% 80% 75% 75% -	RL Product Range	RL Product Range	RL Product Range	RL Product Range	

#### **Property**

- Minimum valuation £70k (£150k in London and South East).
- For unacceptable property types please see our Property Criteria Guide or contact your local BDM or our Business Development Hub.

#### Loan

- Minimum Ioan £25,001 unless stated otherwise.
- Maximum loan £1.25m dependent on product (above on referral basis).
- Gifted equity considered.

#### Income

- Overtime, employment bonus, and commission, at 100%, except for any loan > £1m where a maximum of 75% of the last 3 months average is considered with evidence of sustainability.
- Car allowance and regional allowance at 100%.
- Shift allowance at 50% can be included if paid weekly, monthly or quarterly.
- For self-employed applicants we accept profit before tax plus salary as income.

#### **Debt Consolidation**

• Where the applicant is using remortgage funds to consolidate unsecured debt, we will add a condition to the offer which requires the nominated solicitor/conveyancer to repay the debts directly. The nominated solicitor/conveyancer may charge the applicant for fulfilling this condition.

#### 90% LTV

- Minimum credit score applies 200 for RLO and RL1
- Minimum loan £120,000
- 90% LTV lending is maximum LTV, inclusive of any fees being added to the loan.

## **KEY CRITERIA**

## **Shared Ownership**

- Minimum Ioan £25,001, maximum Ioan £405,000
- Properties with Energy Performance Certificate (EPC) rating A-C only
- 95% of share purchased, up to 75% LTV against open market value
- Leasehold properties only

## **Large Loans**

- Minimum Ioan £500,000, maximum Ioan £1.25m
- Loans over £1m require evidence of 2 years income, most recent year used for affordability
- Up to 5x LTI on large loans, loans > £1m on a Capital & Interest repayment basis only

## **Interest Only**

- Interest Only and Part & Part
- Minimum Ioan £500,000, maximum Ioan £1.25m
- Loans over £1m require evidence of 2 years income, most recent year used for affordability
- Affordability will be assessed on a Capital and Interest basis
- Acceptable repayment vehicles are:
- Sale of mortgage property, subject to minimum equity of £250k (70% LTV)
- · Sale of other UK property, subject to sufficient equity at the point of application
- · Simple investment vehicles, e.g. ISAs, current value used
- · UK based cash/savings, current value used.

#### **KEY DOCUMENTS**

## **Supporting Information**

To allow us to assess your case promptly and efficiently, please upload all relevant supporting documentation via the broker portal. If we do not receive them, this could cause delays.

## Mandatory

- Signed Declaration.
- Signed Direct Debit Mandate.
- Evidence of deposit will be required. Please refer to our criteria guide.

## **Employed**

Last 2 months payslips.

#### Self Employed

- Last 2 years accounts OR Tax Calculations (SA302) with the corresponding tax year overviews (if trading 2 years or more).
- Last 3 months business bank statements.

## **Expiry Timescales**

- DIP 30 days
- Credit Search 90 days
- Application 180 days
- Valuation 180 days
- Mortgage Offer 90 days (extended to 184 days on new build properties, subject to the valuation remaining within its validity period and if not, a fresh valuation being carried out).

#### Contractors

- Copy of current contract.
- 2 months bank statements showing evidence of contractor income.

Note: Subcontractors under the CIS construction industry scheme are currently treated as an employed applicant. If income information by way YTD details is not provided on an applicant's payslip (s) to fully assess an application, alternative evidence or documentation to support any loan may be requested including the certified accounts or Tax Calculations (SA302) with corresponding Tax Year Overview in line with our Self-Employed applicant assessment.



# TILLA S FOR LOOKING.

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Registered office address: Lutea House, Warley Hill Business Park, The Drive, Great Warley, Brentwood, Essex, CM13 3BE.