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# **Key Criteria**

- For customers with less than perfect credit
- For customers with complex income types
- For customers who are self-employed

# **RESIDENTIAL PRODUCT TRANSFER RANGE**

Revert Rates - TML's Residential Base Rate + 3%

Product Term	LTV	Initial Rate	Completion Fee	Revert Rate (TML Base Rate + margin)	Туре	Version
2 Year Fixed	70%	5.84%	£O	7%	Product Transfer	v9.25.2
	<b>75</b> %	5.99%	£O	7%	Product Transfer	v9.25.2
	80%	6.19%	£O	7%	Product Transfer	v9.25.2
	85%	6.34%	£O	7%	Product Transfer	v9.25.2
5 Year Fixed	70%	5.69%	£O	7%	Product Transfer	v9.25.2
	75%	5.79%	£O	7%	Product Transfer	v9.25.2
	80%	5.89%	£O	7%	Product Transfer	v9.25.2
	85%	5.99%	£O	7%	Product Transfer	v9.25.2

Please note: Customers with a LTV higher than 80% will be eligible for the 85% LTV product, however this will be displayed in the TML Product Transfer online portal as 95% LTV.

# **BUY TO LET PRODUCT TRANSFER RANGE**

These products are available to Individuals and Limited Companies/LLP for all existing customer LTVs.		Revert Rates - TML's Buy to Let Base Rate + 3%					
Product Term	LTV	Standard Property Initial Rate	Standard Property Completion Fee	Product Version	HMO/MUB Initial Rate	HMO/MUB Completion Fee	Product Version
2 Year Fixed	70%	6.11%	0%	v9.25.2	6.38%	O%	v9.25.2
	<b>75</b> %	6.21%	0%	v9.25.2	6.48%	0%	v9.25.2
	80%	6.85%	0%	v9.25.2	6.58%	0%	v9.25.2
5 Year Fixed	70%	5.57%	0%	v9.25.2	5.88%	0%	v9.25.2
	75%	5.67%	0%	v9.25.2	5.98%	0%	v9.25.2
	80%	6.19%	0%	v12.24.1	6.29%	0%	v9.25.2

Please note: Customers with a LTV higher than 75% will be eligible for the 80% LTV product, however this will be displayed in the TML Product Transfer online portal as 95% LTV.

# BUY TO LET PRODUCT TRANSFER RANGE EXPAT

These products are available for all existing expat customer LTVs. Revert rate: TML's Buy to Let Base Rate + 3%

Product Term	LTV	Initial Rate	Completion Fee	Product Version
	70%	6.38%	0%	v9.25.2
2 Year Fixed	<b>75</b> %	6.48%	0%	v9.25.2
	80%	6.58%	0%	v9.25.2
	70%	5.88%	0%	v9.25.2
5 Year Fixed	75%	5.98%	0%	v9.25.2
	80%	6.29%	0%	v9.25.2

## **HOLIDAY AND SHORT TERM LETS**

These products are available to Individuals and Limited Companies/LLP for all existing holiday and short term lets customer LTVs.

Revert Rate - Holiday & Short Term Lets: TML's Buy to Let Base Rate + 3%

Product Term	LTV	Initial Rate	Completion Fee	Product Version
	70%	6.38%	0%	v9.25.2
2 Year Fixed	<b>75</b> %	6.48%	0%	v9.25.2
	80%	6.58%	0%	v9.25.2
	70%	5.88%	0%	v9.25.2
5 Year Fixed	75%	5.98%	0%	v9.25.2
	80%	6.29%	0%	v9.25.2

Please note: Customers with a LTV higher than 75% will be eligible for the 80% LTV product, however this will be displayed in the TML Product Transfer online portal as 95% LTV.

#### **KEY CRITERIA**

# **Eligibility**

- Customer must have no current arrears balance, and no missed payments in the last 12 months.
- Where a customer has missed a payment in the last 12 months, a Product Transfer will be considered if the last 3 months payments have been met and there is no current arrears balance.
- In the event the customer has a current arrears balance, we will consider a Product Transfer subject to the following:
- 0-1 payments in arrears can be considered, provided the customer has had no escalating arrears in the last 3 months.
- 1+ payments in arrears are currently ineligible.
- Loan amount must be on a like for like basis, with no additional borrowing.
- No variation to the current repayment profile.
- No removal or addition of borrowers.
- No security changes.
- Customer must have >2-year minimum account term remaining \*customer with <5-year remaining will only be eligible for a 2-year product.

Please refer to our How To Guide which explains how to apply for your client's product transfer, including what we will ask for.

Once a Product Transfer offer has been accepted the terms are locked in and it cannot be changed or cancelled without the customer/s incurring an early repayment charge.

### **Residential Early Repayment Charges**

ERCs	Year 1	Year 2	Year 3	Year 4	Year 5
5 year fixed products	5%	4%	3%	2%	1%
2 year fixed products	3%	2%	-	-	-

# **Buy to Let Early Repayment Charges**

ERCs	Year 1	Year 2	Year 3	Year 4	Year 5
5 year fixed products	5%	5%	4%	4%	3%
2 year fixed products	3%	2%	-	-	-



# TILLA ISSENSE SERVICES

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